# UNIVERSITI SAINS MALAYSIA

# Master of Business Administration (On Line Mode)

Second Semester Examination Academic Session 2007/2008

April 2008

# ADW615 – Advanced Business Statistics

Duration: 3 hours

Please check that this examination paper consists of **<u>TWENTY</u>** pages of printed material before you begin the examination.

Answer FIVE questions. Section A is **COMPULSORY** and answer any **ONE (1)** question from Section B.

# Section A: (COMPULSORY)

#### Question 1

(a) Ahmad always researches the share market before making an investment. Now he is evaluating whether he should invest in Acer Power Co. By looking at past performances he has divide the performance to 5 categories. The returns are for an investment of RM 150.

ROI	0.00	10.00	15.00	25.00	50.00
Probability	0.20	0.25	0.30	0.15	0.10

If he will invest only if he gets an expected return of more than 10%, will he invest in Acer Power Co.?

[5 marks]

(b) Aquarius Health Club has been advertising a rigorous program for body conditioning. The club claims that after 1 month in the program, the average participant should be able to do eight more push-ups in 2 minutes than he or she could do at the start. Does the random sample of 10 program participants given below support the club's claim? Use the 0.05 level of significance.

Participant	1	2	3	4	5	6	7	8	9	10
Before	38	11	34	25	17	38	12	27	32	29
After	45	24	41	39	30	44	30	39	40	41

[5 marks]

(c) Because refunds are paid more quickly on tax returns that are filed electronically, the Commissioner of the Internal Revenue Service was wondering whether refunds due on returns filed by mail were smaller than those due on returns filed electronically. Looking only at returns claiming refunds, a sample of 17 filed by mail had an average refund of \$563, and a standard deviation of \$378. The average refund on a sample of 13 electronically filed returns was \$958, and the sample standard deviation was \$619. At  $\alpha = 0.01$ , do these data support the commissioner's speculation?

[ 5 marks ]

# Question 2

The following table shows sample retail prices for three brands of shoes. Use the Kruskal-Wallis test to determine whether there are any differences among the retail prices of the brands throughout the country. Use the 001 level of significance.

Brand A	\$89	90	92	81	76	88	85	95	97	86	100
Brand B	\$78	93	81	87	89	71	90	96	82	85	
Brand C	\$80	88	86	85	<b>79</b>	80	84	85	90	92	
										[15 n	narks ]

# Question 3

Use the Wilcoxon rank sum test on the following data to determine whether the two population locations differ. (Use alpha 10%)

Sample 1	Sample 2
15	8
7	27
22	17
20	25
32	20
18	16
26	21
17	17
23	10
30	18

[ 10 marks ]

# Question 4

a) An advertising firm is trying to determine the demographics for a new product. They have randomly selected 75 people in each of 5 different age groups and introduced the product to them. The results of the survey are given below:

			Age Group	p	
Future Activity	18-29	30-39	40-49	50-59	60-69
Purchase frequently	12	18	17	22	32
Seldom purchase	18	25	29	24	30
Never purchase	45	32	29	29	13

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At the 0.10 significance level, does the future activity differ according to the age group of the consumer?

[ 10 marks ]

b) Cost accountants often estimate overhead based on the level of production. At the Standard Knitting Co., they have collected information on overhead expenses and units produced at different plants, and want to estimate a regression equation to predict future overhead.

Overhead	191	170	272	155	280	173	234	116	153	178
Units	40	42	53	35	56	39	48	30	37	40

- (i) Develop the regression equation for the cost accountants.
- (ii) Predict overhead when 50 units are produced.

[ 10 marks ]

# Section B: Answer ONE (1) question.

# Question 5

(a) The output below shows the results of a factor analysis done on three independent variables, perceived ease of use (PEU1 – PEU5), perceived usefulness (PU1 – PU3) and perceived enjoyment (PE1 – PE3). Summarize the output into a table and explain how good is the factor analysis by looking at the assumptions and also other criteria's that are used to assess the goodness of this analysis.

[15 marks]

# **Factor Analysis**

# **KMO and Bartlett's Test**

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Kaiser-Meyer-Olkin N Adequacy.	.879	
Bartlett's Test of Sphericity	Approx. Chi-Square df Sig.	9872.077 55 .000

# Communalities

	Initial	Extraction
PU1	1.000	.762
PU2	1.000	.791
PU3	1.000	.805
PEU1	1.000	.689
PEU2	1.000	.753
PEU3	1.000	.722
PEU4	1.000	.780
PEU5	1.000	.790
PE1	1.000	.569
PE2	1.000	.682
PE3	1.000	.680

Extraction Method: Principal Component Analysis.

Anti-image Matrices

	PU1	PU2	PU3	PEU1	PEU2	PEU3	PEU4	PEU5	PE1	PE2	PE3
Anti-image Covariance PU1	.471	141	161	015	009	027	.015	010	016	.003	.000
PU2	141	.443	191	008	.019	007	010	004	011	010	038
PU3	161	191	.399	014	026	.013	012	009	016	.009	.002
PEU1	015	008	014	.395	156	048	039	024	012	022	038
PEU2	009	.019	026	156	.337	080	023	055	048	014	013
PEU3	027	007	.013	048	080	.406	074	063	036	.010	.011
PEU4	.015	010	012	039	023	074	.295	155	039	.012	001
PEU5	010	004	009	024	055	063	155	.287	021	.027	.016
PE1	016	011	016	012	048	036	039	021	.694	071	143
PE2	.003	010	.009	022	014	.010	.012	.027	071	.818	286
PE3	.000	038	.002	038	013	.011	001	.016	143	286	.757
Anti-image Correlation PU1	.869 <sup>a</sup>	309	371	035	021	063	.040	027	028	.004	.000
PU2	309	.835 <sup>a</sup>	454	018	.048	015	029	013	020	017	066
PU3	371	454	.837ª	035	070	.032	035	026	030	.016	.004
PEU1	035	018	035	.914 <sup>a</sup>	426	120	115	070	023	038	070
PEU2	021	.048	070	426	.901ª	216	072	177	100	027	025
PEU3	063	015	.032	120	216	.940 <sup>a</sup>	214	183	069	.017	.020
PEU4	.040	029	035	115	072	214	.877 <sup>a</sup>	534	085	.024	002
PEU5	027	013	026	070	177	183	534	.878 <sup>a</sup>	046	.055	.034
PE1	028	020	030	023	100	069	085	046	.945 <sup>a</sup>	095	197
PE2	.004	017	.016	038	027	.017	.024	.055	095	.624ª	364
PE3	.000	066	.004	070	025	.020	002	.034	197	364	.736 <sup>a</sup>

a. Measures of Sampling Adequacy(MSA)

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						-			
		nitial Eigenva	lues	Extraction	Sums of Squ	ared Loadings	Rotation	Sums of Squared Loadings	
		% of			% of			% of	
Component	Total	Variance	Cumulative %	Total	Variance	Cumulative %	Total	Variance	Cumulative %
1	4.984	45.307	45.307	4.984	45.307	45.307	3.940	35.817	35.817
2	1.529	13.899	59.205	1.529	13.899	59.205	2.418	21.984	57.801
3	1.410	12.821	72.027	1.410	12.821	72.027	1.565	14.226	72.027
4	.645	5.867	77.894						
5	.560	5.094	82.988				1		
6	.453	4.121	87.109				:		
7	.364	3.309	90.419						
8	.331	3.008	93.427						
9	.286	2.597	96.024						
10	.250	2.272	98.296				i		
11	.187	1.704	100.000						

Total Variance Explained

Extraction Method: Principal Component Analysis.



Scree Plot

Component M	/latrix <sup>a</sup>
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		Component							
	1	3							
PU1	.629	.554	244						
PU2	.613	.609	210						
PU3	.666	.549	246						
PEU1	.798	225	.050						
PEU2	.824	271	.032						
PEU3	.789	311	049						
PEU4	.818	327	062						
PEU5	.823	323	094						
PE1	.600	032	.329						
PE2	.154	.244	.774						
PE3	.319	.241	.722						

Extraction Method: Principal Component Analysis.

a. 3 components extracted.

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Rotated Component Matrix *					
	Component				
	1 2 3				
PU1	.225	.842	.052		
PU2	.181	.865	.096		
PU3	.259	.857	.056		
PEU1	.789	.213	.145		
PEU2	.837	.197	.120		
PEU3	.831	.175	.027		
PEU4	.864	.182	.015		
PEU5	.866	.199	013		
PE1	.513	.168	.421		
PE2	018	.005	.826		
PE3	.122	.105	.809		

Extraction Method: Principal Component Analysis. Rotation Method: Varimax with Kaiser Normalization. a. Rotation converged in 4 iterations.

(b) The Inland Revenue Board (IRB) of Malaysia has spent millions of dollars developing an online tax return system called e-Filing. Based on the Technology Acceptance Model (TAM) the Inland Revenue Board would like to model the factors that would influence the intention to use the e-Filing system. Ali identified Perceived Usefulness (PU), Perceived Ease of Use (PEU) and Perceived Enjoyment (PE) three main characteristics of the system will influence the intention to use the system. He collects data from 422 tax payers to test the model that he has proposed collecting data about Perceived Usefulness (PU), Perceived Ease of Use (PEU) and Perceived Enjoyment (PE) and Intention (BI). The data was analysed using SPSS and the output is given below:

# **Explanation of the Variables**

PU	Perceived usefulness of the e-Filing system
PEU	Perceived ease of use of the e-Filing system
PE	Perceived enjoyment of using the e-Filing system
BI	Intention to use the e-Filing system

# Regression

#### Variables Entered/Removed<sup>b</sup>

Model	Variables Entered	Variables Removed	Method
1	PE, PU, PEU		Enter

a. All requested variables entered.

b. Dependent Variable: BI

# Model Summary<sup>b</sup>

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Durbin- Watson
1	.670 <sup>a</sup>	.449	.445	.97646	1.871

a. Predictors: (Constant), PE, PU, PEU

b. Dependent Variable: BI

# ANOVA<sup>b</sup>

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	324.140	3	108.047	113.319	.000 <sup>a</sup>
	Residual	398.550	418	.953		
	Total	722.690	421			

a. Predictors: (Constant), PE, PU, PEU

b. Dependent Variable: BI

#### **Coefficients**<sup>a</sup>

		Unstandardized Coefficients		Standardized Coefficients			Collinearity	Statistics
Model		В	Std. Error	Beta	t	Sig.	Tolerance	VIF
1	(Constant)	.201	.263		.764	.446		
	PU	.039	.040	.041	.989	.323	.757	1.321
	PEU	.605	.052	.506	11.555	.000	.689	1.451
	PE	.335	.046	.278	7.226	.000	.894	1.118

a. Dependent Variable: BI

#### Collinearity Diagnostics<sup>a</sup>

			Condition		Variance P	roportions	
Model	Dimension	Eigenvalue	Index	(Constant)	PU	PEU	PE
1	1	3.889	1.000	.00	.00	.00	.00
Í.	2	.061	7.998	.02	.53	.00	.36
	3	.027	12.007	.18	.46	.44	.55
]	4	.023	12.956	.80	.01	.55	.09

a. Dependent Variable: BI

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# Casewise Diagnostics(a)

			Predicted	
Case Number	Std. Residual	BI	Value	Residual
181	-3.645	1.00	4.5595	-3.55950
193	-3.246	1.00	4.1693	-3.16925
345	3.131	7.00	3.9426	3.05740

a Dependent Variable: BI

**Residuals Statistics**<sup>a</sup>

	Minimum	Maximum	Mean	Std. Deviation	N
Predicted Value	1.6151	7.0520	4.7903	.87746	422
Std. Predicted Value	-3.619	2.578	.000	1.000	422
Standard Error of Predicted Value	.048	.234	.090	.031	422
Adjusted Predicted Value	1.6132	7.0824	4.7902	.87732	422
Residual	-3.55950	3.05740	.00000	.97297	422
Std. Residual	-3.645	3.131	.000	.996	422
Stud. Residual	-3.660	3.143	.000	1.002	422
Deleted Residual	-3.58786	3.08158	.00010	.98300	422
Stud. Deleted Residual	-3.715	3.177	.000	1.005	422
Mahal. Distance	.016	23.109	2.993	3.094	422
Cook's Distance	.000	.029	.003	.005	422
Centered Leverage Value	.000	.055	.007	.007	422

a. Dependent Variable: Bl

# Charts

# Histogram

# **Dependent Variable: Bl**



**Observed Cum Prob** 

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# **Partial Regression Plot**



Dependent Variable: BI

**Partial Regression Plot** 

**Dependent Variable: BI** 



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# **Partial Regression Plot**



# Question 6

The Malaysian Airlines is planning to use online ticketing on a full scale in the future. In order to understand what factors will impact whether a person will or will not use the online ticketing system they carried out a survey. Based on prior literature they would like to test whether the Theory of Planned Behavior (TPB) proposed by Ajzen (1991). This theory proposes that three variables influence the intention and the actual behavior of a person which are attitude (ATT), subjective norm (SN) and perceived behavioral control (PBC). The descriptions of the variables are as follows:

Attitude (ATT)	Attitude towards using the online ticketing system
Subjective Norms (SN)	The pressure from those around them to use the online ticketing system (Colleagues, friends, relatives, etc)
Perceived Behavioral Control (PBC)	Beliefs about the presence of factors that may facilitate or impede the use of the online ticketing system

Descriptive analysis as well as a two group discriminant analysis was conducted and the results of this analysis are tabulated below. Using figures from these results to support your statements and conclusions, answer the following questions.

(a) Using the descriptive statistics given in the output, what are the likely variables that can differentiate between the online ticketing user from a non user of the online ticketing system?

[ 5 marks ]

(b) In one or two lines describe what are structure matrix and the standardized canonical discriminant function? How good is the discriminant model?

	[ 4 marks ]
(c) Which variable has the highest discriminatory power? Explain.	[6 marks]
(d) Write the discriminant function?	[ 4 marks ]
(e) Describe briefly the predictive power of the discriminant function – co the standard benchmarks?	ompare it to
	[ 15 marks ]
(f) Calculate the cutting score. Why is this cutting score needed?	[ 6 marks ]

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# Discriminant

# Analysis Case Processing Summary

Unweighte	d Cases	N	Percent
Valid		98	65.3
Excluded	Missing or out-of-range group codes	0	.0
	At least one missing discriminating variable	0	.0
	Both missing or out-of-range group codes and at least one missing discriminating variable	0	.0
	Unselected	52	34.7
	Total	52	34.7
Total		150	100.0

# **Group Statistics**

			Std.	Valid N (li	stwise)
USAGE		Mean	Deviation	Unweighted	Weighted
Non User	ATT_	3.7778	.95950	36	36.000
	SN	3.8218	.84425	36	36.000
	PBC	4.1111	1.37898	36	36.000
User	ATT	5.3710	.78951	62	62.000
	SN	5.3051	.64142	62	62.000
	PBC	5.4758	1.05748	62	62.000
Total	ATT	4.7857	1.14898	98	98.000
	SN	4.7602	1.01614	98	98.000
	PBC	4.9745	1.35154	98	98.000

#### **Tests of Equality of Group Means**

	Wilks' Lambda	F	df1	df2	Sig.
ATT	.549	79.005	1	96	.000
SN	.500	96.135	1	96	.000
PBC	.761	30.215	1	96	.000

# Analysis 1

# **Box's Test of Equality of Covariance Matrices**

#### Log Determinants

USAGE	Rank_	Log Determinant
Non User	3	441
User	3	-1.993
Pooled within-groups	3	-1.257

The ranks and natural logarithms of determinants printed are those of the group covariance matrices.

### **Test Results**

Box's M		16.284
F	Approx.	2.612
	df1	6
	df2	35271.71
	Sig.	.016

Tests null hypothesis of equal population covariance matrices.

# **Summary of Canonical Discriminant Functions**

# Eigenvalues

Function	Eigenvalue	% of Variance	Cumulative %	Canonical Correlation
1	1.225ª	100.0	100.0	.742

a. First 1 canonical discriminant functions were used in the analysis.

#### Wilks' Lambda

	Wilks'			
Test of Function(s)	Lambda	Chi-square	df	Sig.
1	.449	75.586	3	.000

#### Standardized Canonical Discriminant Function Coefficients

	Function
	1
ATT	.504
SN	.667
PBC	031

### **Structure Matrix**

	Function
	1
SN	.904
ATT	.820
PBC	.507

Pooled within-groups correlations between discriminating variables and standardized canonical discriminant functions Variables ordered by absolute size of correlation within function.

#### **Canonical Discriminant Function Coefficients**

	Function	
	1	
ATT	.589	
SN	.924	
PBC	026	
(Constant)	-7.085	

Unstandardized coefficients

# **Functions at Group Centroids**

	Function
USAGE	1
Non User	-1.438
User	.835

Unstandardized canonical discriminant functions evaluated at group means

### **Classification Statistics**

# Classification Processing Summary

Processed		150
Excluded	Missing or out-of-range group codes	0
	At least one missing discriminating variable	0
Used in Output		150

#### **Prior Probabilities for Groups**

		Cases Used in Analysis		
USAGE	Prior	Unweighted	Weighted	
Non User	.367	36	36.000	
User	.633	62	62.000	
Total	1.000	98	98.000	

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# ADW615: ADVANCED BUSINESS STATISTICS FORMULAE

Mean:  $\bar{x} = \frac{\sum_{i=1}^{n} x_i}{n}$ 

Variance: 
$$s^2 = \frac{\sum_{i=1}^{n} (x_i - \overline{x})^2}{n-1} = \frac{\sum x^2 - n\overline{x}^2}{n-1}$$

$$\mu_{\tilde{x}} = \mu \quad \mu_{\hat{p}} = p$$
  
$$\sigma_{\tilde{x}} = \frac{\sigma}{\sqrt{n}} \qquad \sigma_{\hat{p}} = \sqrt{\frac{p(1-p)}{n}}$$

**Confidence Interval:**  $\overline{x} \pm z_{\alpha/2} \times \frac{\sigma}{\sqrt{n}}$  or  $\overline{x} \pm t_{\alpha/2} \times \frac{\sigma}{\sqrt{n}}$  or  $\hat{p} \pm z_{\alpha/2} \sqrt{\frac{\hat{p}(1-\hat{p})}{n}}$ 

Sample Sizes: 
$$n = \left(\frac{z_{\alpha/2}\sigma}{B}\right)^2$$
 or  $n = \left(\frac{t_{\alpha/2,n-1}s}{B}\right)^2$  or  $n = \left(\frac{z_{\alpha/2}\sqrt{p(1-p)}}{B}\right)^2$ 

**Test of Differences:** 

$$t = \frac{(\bar{x}_1 - \bar{x}_2) - (\mu_1 - \mu_2)}{\sqrt{\left(\frac{s_1^2}{n_1} + \frac{s_2^2}{n_2}\right)}}; \cdots if \cdots \sigma_1^2 \neq \sigma_2^2 \qquad v = \frac{\left[\frac{(\frac{s_x^2}{n_x}) + (\frac{s_y^2}{n_y})}{(\frac{s_x^2}{n_x})^2 / (n_x - 1) + (\frac{s_y^2}{n_y})^2 / (n_y - 1)}\right]^2}{(\frac{s_x^2}{n_x})^2 / (n_x - 1) + (\frac{s_y^2}{n_y})^2 / (n_y - 1)}$$

$$t = \frac{(\bar{x}_1 - \bar{x}_2) - (\mu_1 - \mu_2)}{s_p \sqrt{\frac{1}{n_1} + \frac{1}{n_2}}} \sigma_1 = \sigma_2 \qquad s_p^2 = \frac{(n_1 - 1)s_1^2 + (n_2 - 1)s_2^2}{n_1 + n_2 - 2} \dots df = n_1 + n_2 - 2$$

$$z = \frac{(\hat{p}_1 - \hat{p}_2)}{\sqrt{\hat{p}(1 - \hat{p})\left(\frac{1}{n_1} + \frac{1}{n_2}\right)}} \cdots if \cdots D = 0 \qquad z = \frac{(\hat{p}_1 - \hat{p}_2)}{\sqrt{\left(\frac{\hat{p}_1(1 - \hat{p}_1)}{n_1} + \frac{\hat{p}_2(1 - \hat{p}_2)}{n_2}\right)}} \cdots if \cdots D \neq 0$$

$$\hat{p} = \frac{x_1 + x_2}{n_1 + n_2} \cdots \hat{p}_1 = \frac{x_1}{n_1} \cdots \hat{p}_2 = \frac{x_2}{n_2}$$

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Paired Sample t-test:

$$t = \frac{\overline{D} - \mu_D}{\frac{S_D}{\sqrt{n}}} \qquad S_D = \sqrt{\frac{\sum_{i=1}^n (D_i - \overline{D})^2}{n-1}}$$

Wilcoxon Rank Sum Test:  $z = \frac{T - \mu_T}{\sigma_T}$   $\mu_T = \frac{n_1(n_1 + n_2 + 1)}{2} \dots \sigma_T = \sqrt{\frac{n_1 n_2(n_1 + n_2 + 1)}{12}}$ 

1-way ANOVA  

$$F = \frac{MST}{MSE}$$

$$MST = \frac{SST}{k-1} \cdots MSE = \frac{SSE}{n-k}$$

$$SST = \sum_{j=1}^{k} n_j (\bar{x}_j - \bar{\bar{x}})^2 \cdots SSE = \sum_{j=1}^{k} \sum_{i=1}^{n_j} (x_{ij} - \bar{x}_j)^2$$

$$\bar{x}_j = \frac{\sum_{i=1}^{n_j} x_{ij}}{n_j} \cdots \bar{\bar{x}} = \frac{\sum_{j=1}^{k} \sum_{i=1}^{n_j} x_{ij}}{n}$$

Kruskal-Wallis 1-way ANOVA 
$$H = \left[\frac{12}{n(n+1)}\sum_{j=1}^{k}\frac{T_j^2}{n_j}\right] - 3(n+1)$$

Randomized Block  

$$F = \frac{MST}{MSE}$$

$$MST = \frac{SST}{k-1} \cdots MSE = \frac{SSE}{n-k-b+1}$$
ANOVA:  $SST = \sum_{j=1}^{k} n_j (\bar{x}_{Tj} - \bar{\bar{x}})^2 \cdots SSE = \sum_{j=1i=1}^{k} \sum_{i=1}^{b} (x_{ij} - \bar{x}_{Tj} - \bar{\bar{x}}_{Bi} + \bar{\bar{x}})^2$ 

$$SSB = \sum_{i=1}^{b} m_i (\bar{x}_{bi} - \bar{\bar{x}})^2 \cdots \bar{x}_{Tj} = \frac{\sum_{i=1}^{n_j} x_{ij}}{n_j} \cdots \bar{x}_{Bi} = \frac{\sum_{j=1}^{m_i} x_{ij}}{m_i} \cdots \bar{\bar{x}} = \frac{\sum_{j=1i=1}^{k} x_{ij}}{n}$$

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# **Chi-Squared Tests**

$$\chi_{k-1}^{2} = \sum \frac{(O_{i} - E_{i})^{2}}{E_{i}} \text{ where } O_{i} = observed frequency; E_{i} = expected frequency(= T_{i} / N)$$
$$\chi_{rc-1}^{2} = \sum \sum \frac{(O_{ii} - E_{ij})^{2}}{E_{ij}} \text{ where } O_{i} = observed frequency; E_{i} = expected frequency(= R_{i}C_{j} / N)$$

# Simple Regression

$$y = \beta_0 + \beta_1 x \qquad \hat{\beta}_1 = \frac{SS_{xy}}{SS_{xx}} \qquad \hat{\beta}_0 = \overline{y} - \hat{\beta}_1 \overline{x}$$

$$SS_{xy} = \sum (x - \overline{x})(y - \overline{y}) \qquad SS_{xx} = \sum (x - \overline{x})^2 = \sum x^2 - n\overline{x}^2$$

$$SST = \sum (y - \overline{y})^2 = \sum y^2 - n\overline{y}^2 \qquad SSE = \sum (y - \hat{y})^2 = SS_{yy} - \frac{SS_{xy}}{SS_{xx}}$$

$$SSR = SST - SSE = \sum (\hat{y} - \overline{y})^2 = \frac{SS_{xy}^2}{SS_{xx}}$$

**Coefficient of Determination:** 
$$R^2 = \frac{SSR}{SST} = 1 - \frac{SSE}{SST}$$

Standard Error of Estimate:  $\hat{\sigma}_e = \sqrt{\frac{SSE}{n-2}}$ **Discriminant Analysis** 

Maximum Chance Criterion:
$$Max(p_1,p_2,p_3,...,p_k)$$

**Proportional Chance Criterion:**  $p_1^2 + p_2^2 + p_3^2 + ... + p_k^2$ 

Press Q-Statistic: 
$$Q = \frac{[N - nk]^2}{N(k - 1)}$$
  $n = \text{no. of correct classification; N = total number}$   
 $Q \approx \chi_1^2$ 

Cutting Score for 2 groups:  $\frac{n_a C_A + n_B C_B}{n_A + n_B} \quad n_A = \text{no. in group A; } C_A = \text{centroid for group A}$ 

Potency Index for i-th Variable

$$P_{i} = L_{i1}^{2} \left(\frac{\lambda_{1}}{\lambda}\right) + L_{i2}^{2} \left(\frac{\lambda_{2}}{\lambda}\right) + \dots + L_{ik}^{2} \left(\frac{\lambda_{k}}{\lambda}\right)$$
$$\lambda = \sum \lambda_{i} \quad L_{ij} = \text{loading of variable i on discriminant function j}$$

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